



ZICOM QUARTER – I: INCOME GROWS 29% AND NET PROFIT GROWS 15%

Mumbai, August 12, 2014: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security brand, announced its Unaudited Financial Results for the first quarter ended June 30, 2014.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

The highlights of Consolidated Unaudited Financial Results for the first quarter ended June 30, 2014 are:

- Total Consolidated Income for the quarter ended June 30, 2014 at ₹ 221 crores, shows a growth of over 29% as compared to ₹ 172 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at ₹ 30 crores as against ₹ 22 crores, an increase of 39% over comparative quarter in the previous year. EBIDTA margin has been at 13.67% against 12.60% in corresponding previous quarter.
- Net Profit After Tax and Minority Interest at ₹ 8.62 crores as against ₹ 7.50 crores of the corresponding previous quarter shows a quantum jump of 15%.
- The Company's Earning Per Share (EPS) has increased to ₹ 4.90 as against ₹ 4.42 in that of corresponding previous quarter, which is calculated on enhanced paid-up share capital.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, *“The consolidated performance of the Company has been encouraging which is reflected by the growth of 29% in Income and increase in Net Profit After Tax and Minority Interest of 15%.*

With continued economic recovery in the Gulf Region backed by heavy spending on infrastructure by Government both in U.A.E. and Qatar, Unisafe Dubai and Phoenix Qatar have reported improved performance. The Gulf fire safety business has contributed 60% to the topline of the Company.

The Indian business also continued with improved performance. Zicom on standalone has shown an increase of 24% in the topline. Besides, performance of Zicom SaaS has been remarkable with topline showing growth of 117% and bottomline rising by 61%. With new ATM surveillance business receiving overwhelming response from Indian Bankers, performance of Zicom SaaS will continue to be better.”



ABOUT ZICOM GROUP:

Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 400 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

For further information, please contact:

Ms. Cynthia Gokhale: cynthia.gokhale@zicom.com