



Zicom Electronic Security Systems Limited

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ZICOM ANNUAL RESULTS: REPORTS GROWTH IN INCOME BY 20% AND NET PROFIT BY 21%

Mumbai, May 27, 2015: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security company, announced its Audited Financial Results for the year ended March 31, 2015.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Audited Financial Results.

Highlights of Audited Financial Results for the year ended March 31, 2015 are as under:

On Standalone Basis:

- Total Income for the year ended March 31, 2015 at Rs. 383.52 crores as compared to Rs. 323.06 crores in the corresponding previous period shows a growth of 19%.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 38.84 crores as against Rs. 32.56 crores, an increase of 19% over corresponding previous period.
- Net Profit After Tax at Rs. 11.30 crores as against Rs. 8.15 crores of the corresponding previous period shows a jump of 39%.
- The Earning Per Share (EPS) has increased to Rs. 6.31 as against Rs. 4.74 in that of corresponding previous period, which is calculated on enhanced paid-up share capital.

On Consolidated Basis:

- Total Income for the year ended March 31, 2015 at Rs. 1,108.11 crores as compared to Rs. 926.10 crores in the corresponding previous period shows a growth of 20%.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 144.68 crores as against Rs. 110.96 crores, an increase of 30% over corresponding previous period. EBIDTA margin has improved to 13% against 12% in corresponding previous period.
- Net Profit After Tax and Minority Interest at Rs. 50.58 crores as against Rs. 41.94 crores of the corresponding previous period shows a jump of 21%.
- The Earning Per Share (EPS) has increased to Rs. 28.26 as against Rs. 27.06 in that of corresponding previous period, which is calculated on enhanced paid-up share capital.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, *“The consolidated performance of the Company shows a growth of 20% which is encouraging. The fire security business of the Company in Middle East conducted under the two flagship subsidiaries, Unisafe Dubai and Phoenix Qatar, continued with its improved performance, despite slump in global crude prices. However, the working capital deployment for the projects still remains as a major concern.*

Zicom SaaS also performed exceedingly well with continued flow of orders from Banks for ATM Surveillance and Housing Societies under Make Your City Safe.



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On standalone basis also the Company showed 19% growth in topline and 39% growth in bottomline. During the Financial Year under review the Company has received first pilot order for iris technology based biometric reader for PDS Distribution Scheme of Andhra Pradesh Government. We expect this business to grow in current year keeping in mind Government desire to implement various financial inclusive Schemes.”

ABOUT ZICOM GROUP:

Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 1100 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

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